

Questions and Answers from Proponent Information Session
February 21st, 2024

1. Question: Does OVIN have a budget in mind for this initiative?

- Answer: OCI/OVIN does not disclose the internal budget associated with respective Requests for Proposals.

2. Question: Can you provide more details on the workforce planning information that OVIN is collecting from the Ontario automotive and mobility ecosystem?

- Answer: OVIN is collecting information from engagements and workshops with the OEM, from high-level information regarding number of workers expected to go through various forms of training, to more granular information on aspects of specific training modules – for example key concepts and aspects of EV battery safety training. The Consultant will be provided with all details necessary to complete this project.

3. Question: Have there already been reskilling initiatives or pilots completed - and can you provide an overview of the initiatives or pilots implemented within Ontario?

- Answer: Completing an environmental scan of existing reskilling initiatives and pilots is expected of proponents to determine applicable best practices and lessons learned from existing reskilling initiatives across Ontario and globally. Please consider that the role of OVIN is to convene and connect different players within the ecosystem to develop the best programs and initiatives for the automotive and mobility sector. All initiatives must be developed with the intent of ultimately scaling it across the provincial ecosystem.

4. Question: The scope of work references “analysis tools that are approved by OVIN” - is there a pre-approved list? Is this part of the proposal evaluation or would agreeing on tools be part of the engagement?

- Answer: There is no pre-approved list of analysis tools – proponents are expected to propose their methods of analysis with a rationale for use and expected outcomes.

5. Question: What level of detail for job evaluation?

- Answer: For the skills gap analysis, the Consultant is expected to provide relatively detailed skills assessments/evaluations for the job classification requirements to build an electric vehicle. Regarding the Reskilling Framework, the audience for this tool includes industry establishments that manufacture cars with interest in growing and bolstering their workforce over the next few years, within the EV transition and beyond. Many jobs would exist within an auto manufacturing plant, so we do not expect a breakdown for every title.

6. Question: Can you clarify requirements for implementation?

- Answer: The selected Consultant will develop the framework that will be shared with the OEM. The framework should include a mechanism by which the OEM can then implement training on their own and be able to monitor their employees' progress.

7. Question: Can you confirm that the full terms and conditions would be shared with the successful supplier? Moreover, is responding to the RFP non-binding?

- Answer: The full terms and conditions can be shared by OVIN to the selected proponent. The submission of a proposal is a non-binding activity, as all proposals will be reviewed internally prior to the selection of a Consultant.

- 8. Question: Can you please confirm the due date? The RFP says both March 5 and March 7.**
- Answer: Our apologies for discrepancies in the RFP. The due date is March 7 at 12pm noon.