



echion group

SUMMARY

Company Profile

Phone: (519) 830-3742
Email: eric.meliton@echiongroup.net
Website: echiongroup.net
Twitter: [@EchionGroup](https://twitter.com/EchionGroup)
LinkedIn: [Echion Group](https://www.linkedin.com/company/echion-group/)

Echion Clients (2017-2023)

AMI Global
Bishop Water
Carleton University
Cimbria Capital
City of Cornwall
ENPAR
Focus21
Forward Water Technologies
Getcleantech
Ginkgo Sustainability
H2nanO
Intuitive Water Systems
Italian Trade Agency
knoWater
Ontario Clean Water Agency
SDTC
University of Toronto Mississauga
WaterTAP Ontario
Western University

Industry Analyst Clients (2007-2014)

Carlyle Group
Culligan Water
EQT Partners
FedEx
GE Equity
Hitachi
IgniteIP
KBR
LG
Nederman
Novartis
Ovivo Water
Pentair
Procter & Gamble
Roche Canada
Sandoz
Sensus
Severn Trent Services
The Clorox Company
Toshiba
Trojan Technologies
Whirlpool Corporation

Overview

A business growth advisory specialist in the cleantech sector that illuminates new market opportunities and provides insight into vertical market development strategies.

Mission & Vision

Strengthening industry rapport and client relationships through a dynamic consultative service portfolio. By sourcing primary and secondary research that you have to decipher, we become your research and advisory partner that will directly satisfy your needs and help you develop effective strategic business plans.

Service Capabilities

- **Consulting** – Establishing industry resiliency through project development and implementation, strategic growth insights, and competitive assessments
- **Thought Leadership** – Enhancing industry relevance through trade publications and client sponsored speaking engagements
- **Industry Recruitment** – Providing connectivity with sustainability sector professionals in order to assist with implementation opportunities

Competitive Advantage

- Extensive aggregate experience comprised from management team and group associates
- Broad sector coverage: industrial manufacturing, environmental remediation, sustainable infrastructure, Internet of Things, academic research and governmental relations
- Complex skill set: capital/operational project management, capital/grant fundraising, IP acquisition, innovative technology implementation, and academic research initiatives

Principal Consultant Profile

Eric Meliton

<https://www.linkedin.com/in/ericmeliton/>

Over 20 years of strategic and operational experience comprised of industrial manufacturing, regulatory and compliance, water and wastewater treatment technologies and governmental stakeholder engagement.

Previously serving as a Senior Industry Analyst for the environmental technologies and cleantech sector both for North American and global clientele, I have supported venture capitalists, Tier I industrial end users and technology providers, large scale municipal stakeholders, and emerging and innovative systems with key decision-making scenarios.

I have maintained a trusted rapport with multi-national corporations and industry trade associations and have an accomplished portfolio of strategic research projects and publications focused on topics including: corporate social responsibility, resource reuse and sustainability, infrastructure funding and investment, impact of regulatory compliance, and the emergence of innovative treatment technologies and processes.