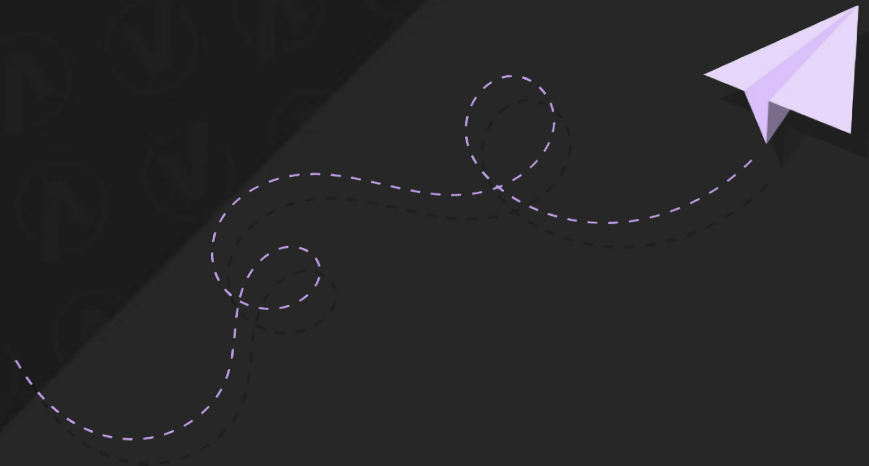


interval

Powering enterprise insights
through SMB outcomes.



Two Converging Problems.

1

Accounting Firms

Are limited by time, large retirement rates and historically low graduation rates.

Banks

Lack visibility to the financial data, and time to process to scale.

2

85% of SMBs future wealth *IS* their business and **98%** of them **do not know** its true enterprise value.

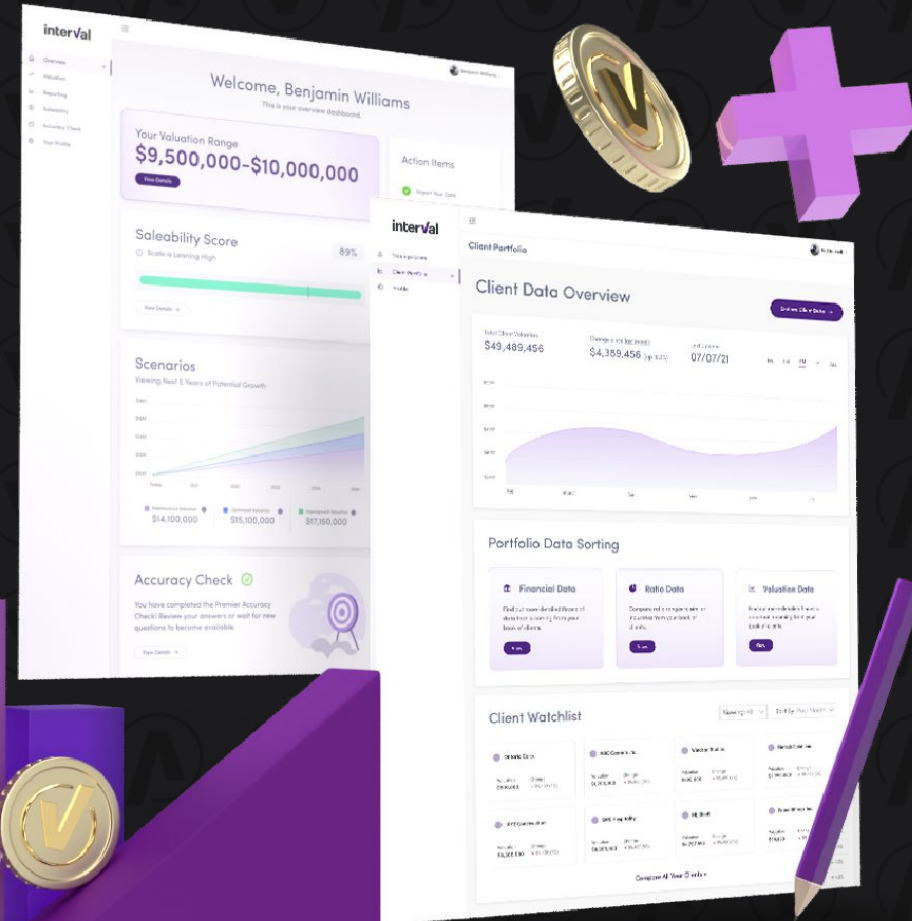
Our Solution.

A software platform that automates actionable business insights for *both* large institutions and their SMB clients.



"interVal is crucial in planning for my business in the future. This insight is critical to my continued business operations, growth planning, as well as further out on the horizon when we look at succession planning and the potential wealth impact. Look forward to using it with my advisor for years to come."

Jason Montgomery - Tucker Industries



Creating Value For Partners On Repeat

1. Analyze

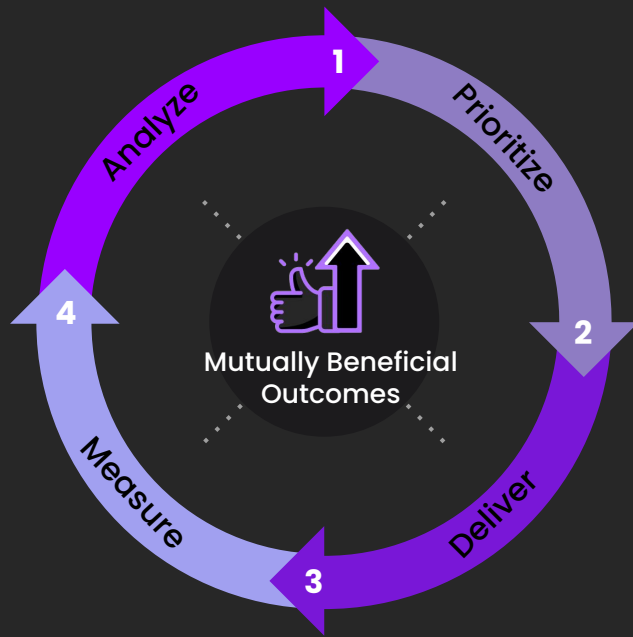
Stop wasting time looking for opportunities.

- Time is finite - leverage automation
- Analyzing data for opportunities in seconds
- Human analysis doesn't scale

4. Measure

Business Insights - back to SMBs

- Enterprise received automated analysis
- Both enterprise and SMB benefit from the constant measurement of a business' health
- Allows our partners to measure YoY valuation growth (new data) to start the loop again



2. Prioritize

Not all opportunities are the same

- Focus on the largest opportunities
- interVal will tell you exactly where to look
- Manage more businesses with the same (or less) staff

3. Deliver

Spend time delivering - not discovering.

- Placing product or providing billable services in the areas where it's most impactful
- Driving growth and mitigating risk for your customers - while measuring the impact

INSIGHTS - ACCOUNTING



Last Saleability Update

Banana Retail Corp last updated their Saleability Score on **May 1, 2023**. Business owners who were curious about their Saleability Score are more likely to engage their accountant to help make their business more attractive, particularly if they are in a zone



Excess Working Capital

Banana Retail Corp has **\$143,204** of excess working capital. This business may benefit from extracting some working capital for tax and wealth planning purposes.

Accounting Data Used: May 1, 2017 to December 31, 2022

Close



Goal Status

Windsor Trucking Ltd. has **197%** of growth remaining to meet its valuation growth goal, and **10.42 years** to meet that goal. The business owner may benefit from coaching from their accounting team to ensure they are on track to meet their goal, or are setting new goals based on performance.

Close



Other Non-Operating Assets

Banana Retail Corp has **\$228,077** of other non-operating assets (i.e. total non-operating assets less excess working capital). This business may benefit from an updated tax structure and extracting non-operating assets (such as land, building, and luxury vehicles), particularly if an exit is on the horizon.

Accounting Data Used: May 1, 2017 to December 31, 2022

Close

Problem. Time is limited and “discovery” can’t be billed for.

BUSINESS OWNERS WITH MORE THAN \$200K IN NON-OPERATING ASSETS IN THE BUSINESS

46%

AVERAGE EXTRACTABLE NON-OPERATING ASSETS IN THE BUSINESS

\$988k

INSIGHTS – BANKING

interval

NEW Opportunities are available!



Hi Benjamin Williams,

There are new opportunities available in your portfolio!

Based on recent valuations and site activity, the businesses listed below have been highlighted as having potential opportunities for either **Excess Working Capital**, **Non-Operating**, upcoming **Goals**, or recent **Saleability Score** completions. These businesses may benefit from a discussion about what this means for their businesses' financial planning and health.

Thor's Electric Services Inc. had 3 potential opportunities created this week

Arjyo's Motorcycle Shop had 1 potential opportunity created this week

Karen's Rock & Roll Café had 2 potential opportunities created this week

Drawing from anonymized data collected from 1,000 SMBs on our platform across various industries, **several meaningful patterns emerge:**

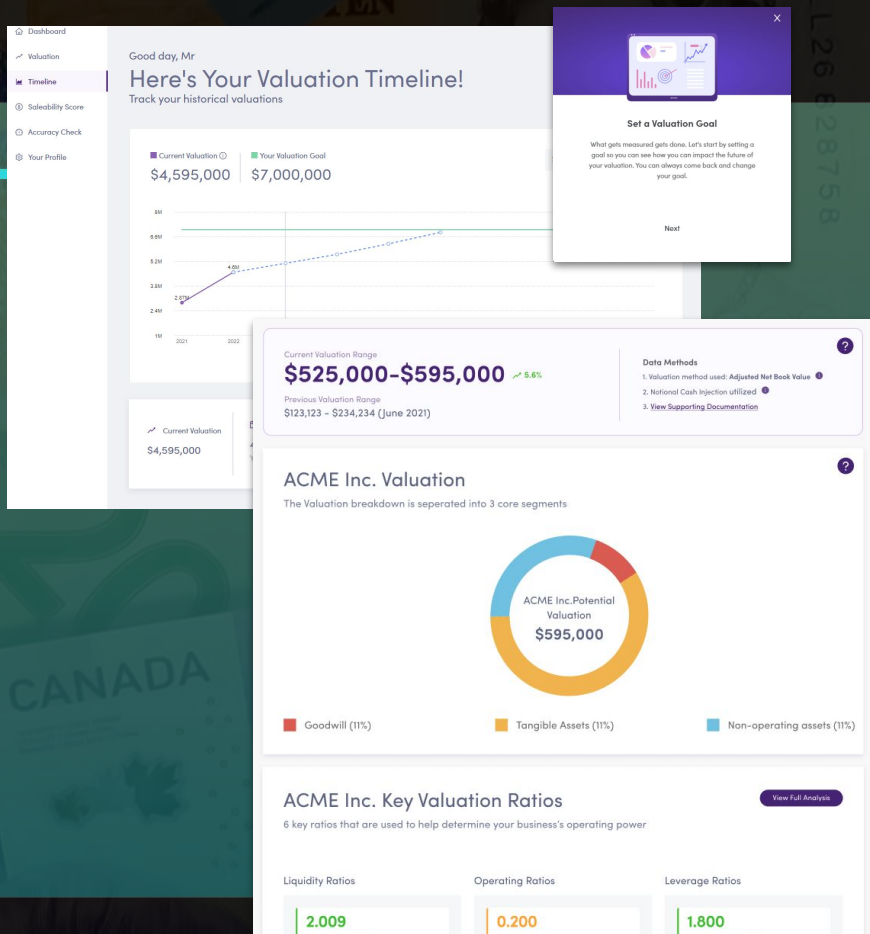
81% THESE BUSINESSES COLLECTIVELY COULD SAFELY SERVICE LOANS EXCEEDING

\$750_M

WITH AN AVERAGE LOAN AMOUNT OF OVER

\$925_K

BUSINESS OWNERS



Impact. An invaluable resource giving the current baseline value and defining future potential.

YoY SMB VALUATION INCREASE WITH interVal

29%

LIKELIHOOD TO RECOMMEND (LTR) SCORE WITH BUSINESS OWNERS

78%

inter**val**

Powering actionable enterprise
insights through SMB outcomes

sales@inter-val.ai

www.inter-val.ai

