

# Making things: better.™



# Your virtual in-house automation team

# Making things: better

For over two decades, we've partnered with companies in all kinds of industry to make things. And make them better. JAE Automation was founded on the principle that technology isn't here to displace people, its purpose is to make their lives better. Whether that means better, safer jobs, higher quality products, increased productivity—or all of the above—for us, it boils down to this: we exist to make things better.

### Doing business: better

Unlike other automation design firms, who work on a project-by-project basis and build huge contingencies into their pricing, JAE partners with you long term as a virtual in-house team to plan, design and integrate factory updates and continually evolve systems to meet your strategic objectives over time.

Our holistic approach is reflected in our core offerings:



Strategic alignment and clarity to move towards a design and implementation process

Removes the guesswork of project budgeting vs. actual costs and embarrassing overruns

# Automation **Design & Integration**

A skilled design team with a unified "making things better" design philosophy

Strong relationships with key vendors and suppliers



Remote monitoring and proactive maintenance

Highly available staff that knows your facility inside and out

Training available to help you support your facility internally

### Making process: better

We will always be a systems-agnostic design house and a total systems integrator, capable of pulling all areas of your plant together, regardless of origin, to form a cohesive and comprehensive automated plant system.



### Making relationships: better

It's difficult for customers to assign budgets for projects, especially when the specification is in flux or there are unknown factors hiding in the corners. JAE offers flexible ways to approach project costing and business arrangements:

#### Prospective design or design/build estimates using our Project Valuation Process

You have a requirement or goal and you're not sure how to achieve it or if it will be worthwhile and need to set budgets

#### **Automation Partner Agreements (APAs)**

You want a trusted partner that can guide you with automation strategy, knows your systems and processes and is ready to support you as well as help you identify and plan improvements over time. We offer three levels of Automation Partner Agreements that can be customized to suit your needs:







It's time to address inefficiencies in your manufacturing facility with a trusted partner that can truly understand your business, help you develop strategies for success, develop automation designs and execute on plans as your business evolves.

For more information, please contact us today.

#### Services:

**Automation Strategy** Automation Design **Automation Support** 

Electrical Design Controls Design **PLC Programming HMI Programming** Vision Systems Manufacturing Safety

Custom Builds and Installation Mechanical Design & Modeling Process Design Robot Integration Robot Cells Packaging Line Integration Onsite Commissioning & Start Ups

IT/OT Design & Integration **Database Programming** MES Systems Reporting **SCADA Programming** Remote Monitoring

#### Corporate Headquarters:

701 South Gower Drive Kemptville, Ontario K0G 1J0

President: Eric Martin, C.E.T.

Employees: 17

Privately held and incorporated in November 2000



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We believe technology should improve quality of life. At JAE Automation, our goal is to improve quality, efficiency and competitiveness so our customers can succeed while providing better, safer jobs. We partner with industry in our community and throughout the world providing automation strategy, design & integration services and support.

Tel: 613-258-4523 sales@jaeautomation.com



