

NetProfitXL

Improving Our Clients Bottom Line

Using

Best Practice Processes and Best in Class Tools

NetProfitXL

Who We Are:

- Manufacturing Engineers
- IT professionals
- Business Process Architecture team
- Dedicated Training/Teaching professionals

What We Do:

- Business Operations Assessment
- Lean Operations Analysis
- Productivity Software Selection
- Software Implementation

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Adrian Henriquez-Minda – Training Manager

Adrian is a business analyst with 3 years of experience in manufacturing and service operations. A founding employee, Adrian has been instrumental in business process development, system documentation and user training.



Tyler Matteson – Software Architect

Tyler is a Software Architect with over 25 years of experience. His passion is ERPNext software architecture, programming in Python on the Frappe Framework.



**Ozgur Lezgiyev – Manufacturing Consultant
Configuration Specialist**

Ozgur is a mechanical engineer with over 5 years of industrial experience. Ozgur started his career as manufacturing and supply chain engineer in the aviation industry is now specialized in designing process architecture for our clients.



Mackenzie Smith – Manufacturing Engineer

Mack is a Mechanical Engineer with 5 years of industrial operations experience. His specialty is manufacturing engineering and working with front line operators in factories for companies such as Toyota, Pratt and Whitney, Mitchell Plastics and DCL International.

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Tyler Matteson – Software Architect

Tyler is a Software Architect with over 25 years of experience. His passion is ERPNext software architecture, programming in Python on the Frappe Framework.



Bhavik Patel – Software Developer

Bhavik is a software development professional with over 10 years of experience. Bhavik started his career as a programmer for Cygnet in India. He moved to North America in 2019 and joined NetProfitXL in 2022. Bhavik's expertise is in backend development in Python on the Frappe framework.



Rada Leng – Software Developer

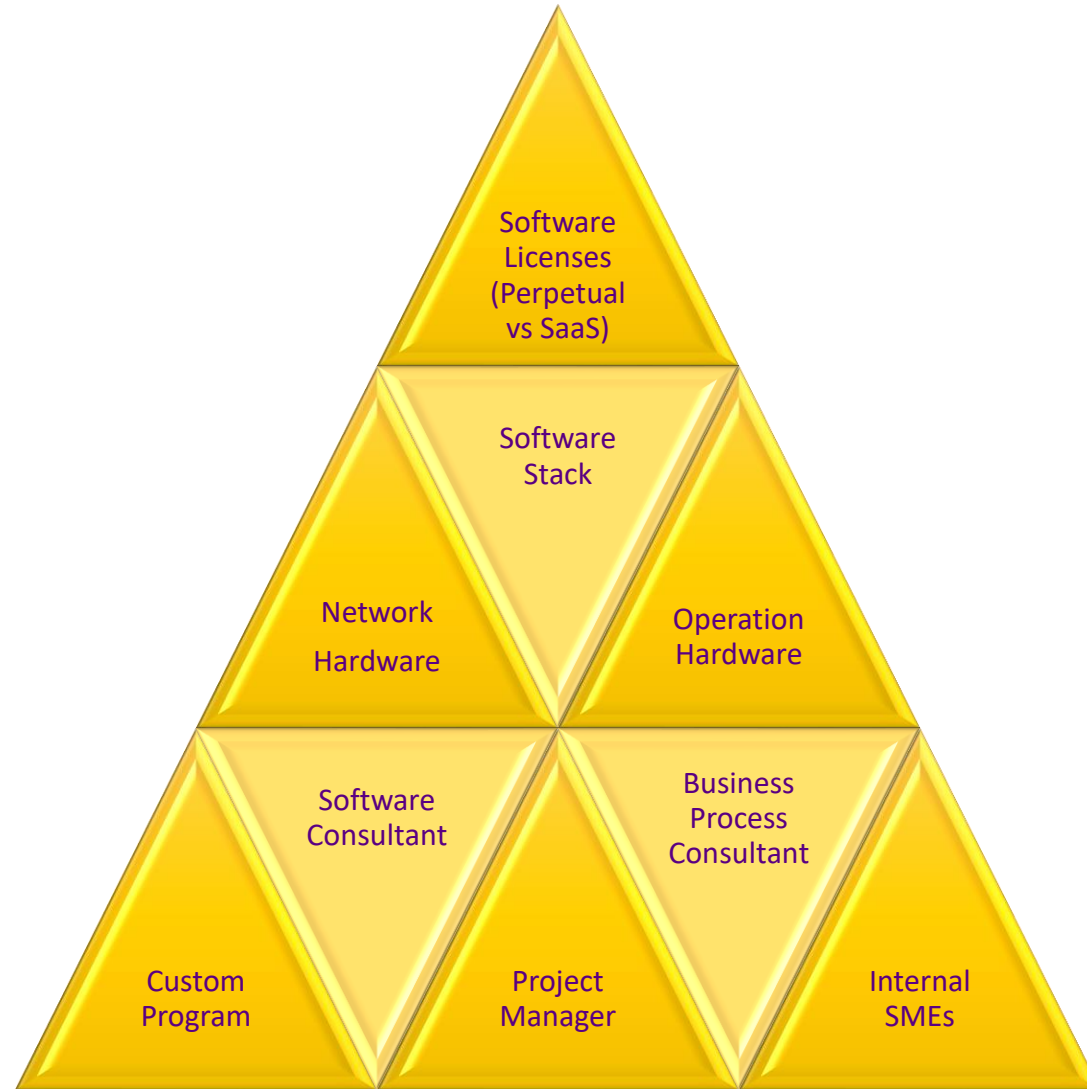
Rada is a software development professional with over 10 years of experience. Rada was originally trained in Vietnam as a software programmer. He started his career as a Python Developer in Austria. After using his skills to travel the world as a migrant programmer, Rada has landed in Canada and joined NetProfitXL in late 2022.

Strategic Plan

To help small companies achieve operational excellence from both process and business software tool perspectives. Provide a highly skilled and diverse team to drive business optimization and increase net profitability.

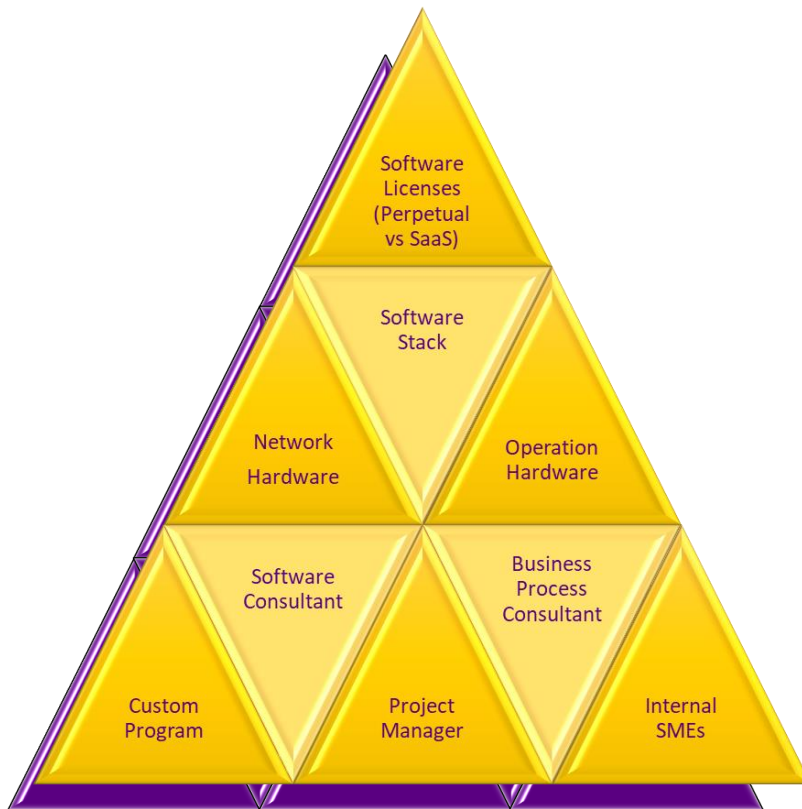
We implement best practices and highest ROI tools to maximize the Net Profit of Entrepreneurial companies.

ERP Total Cost of Ownership





ERPNext



Complete Software and Solution Ownership

Ultimate Hardware Flexibility

On-Premise, Hosted Single Tenant, Hosted Multi Tenant

Industry Standard Networking Software Stack

Uses Any Operating Hardware or Operating System, Android, iPhone, Mac, MSFT

Python Programming Language

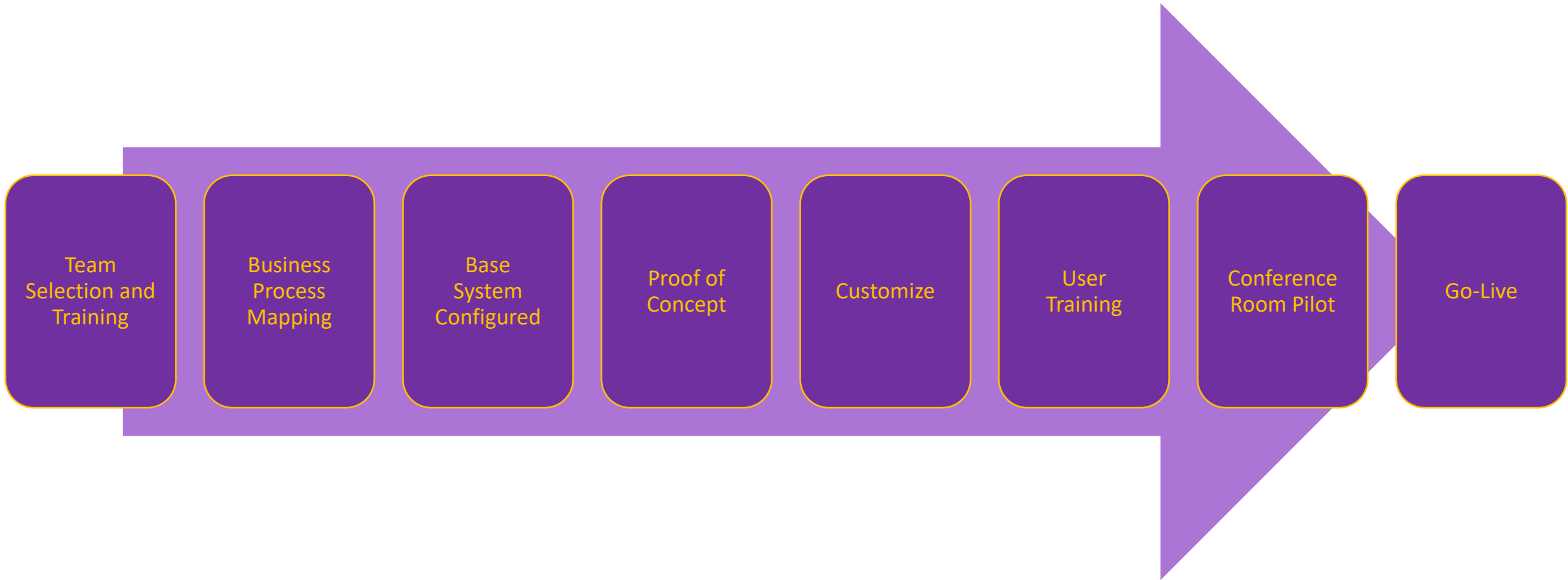
Thousands of ERPNext software consultants available world wide

Local Project Management

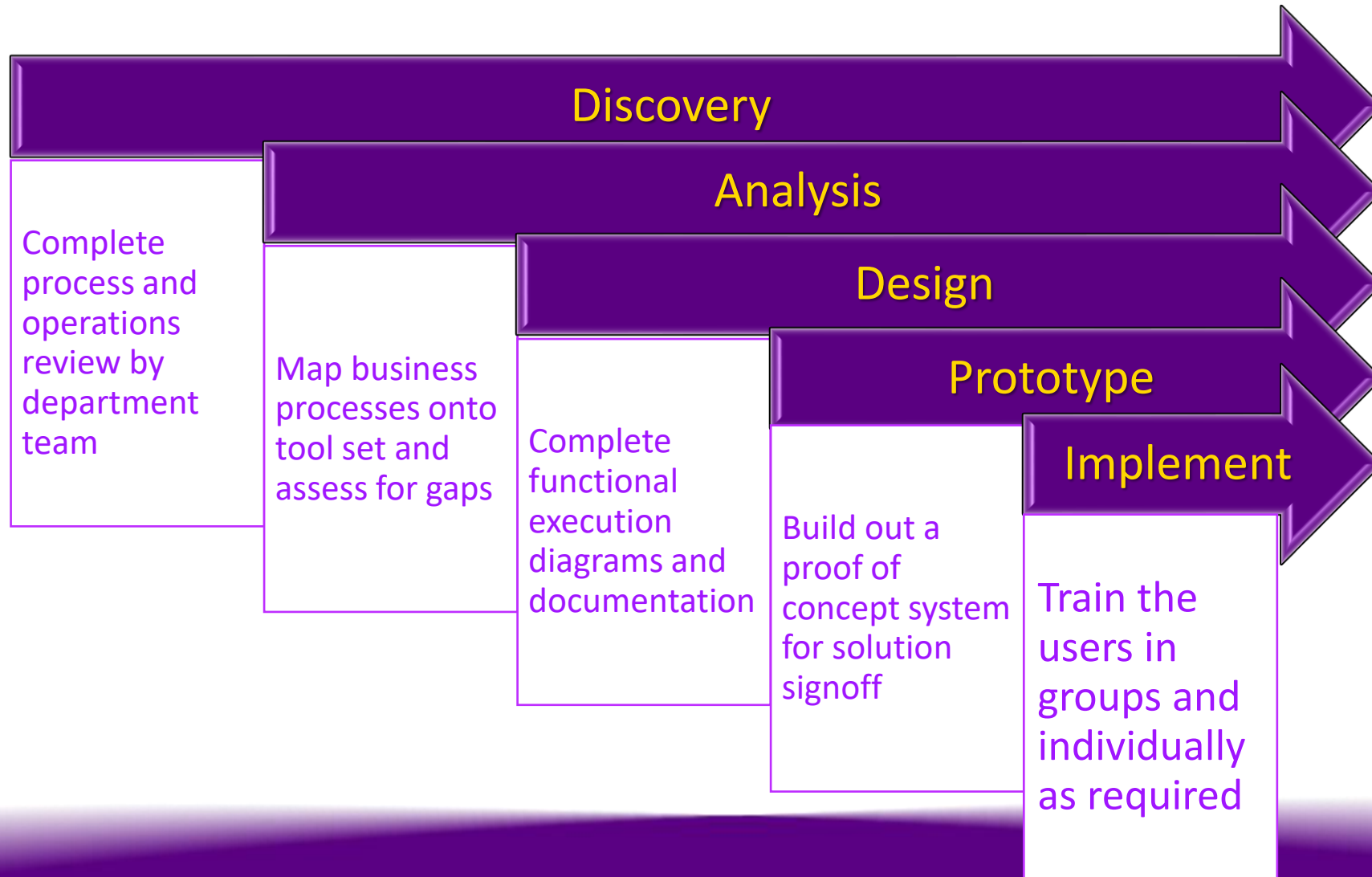
System Designed with Best Practices

Embedded Training for Your Business Experts

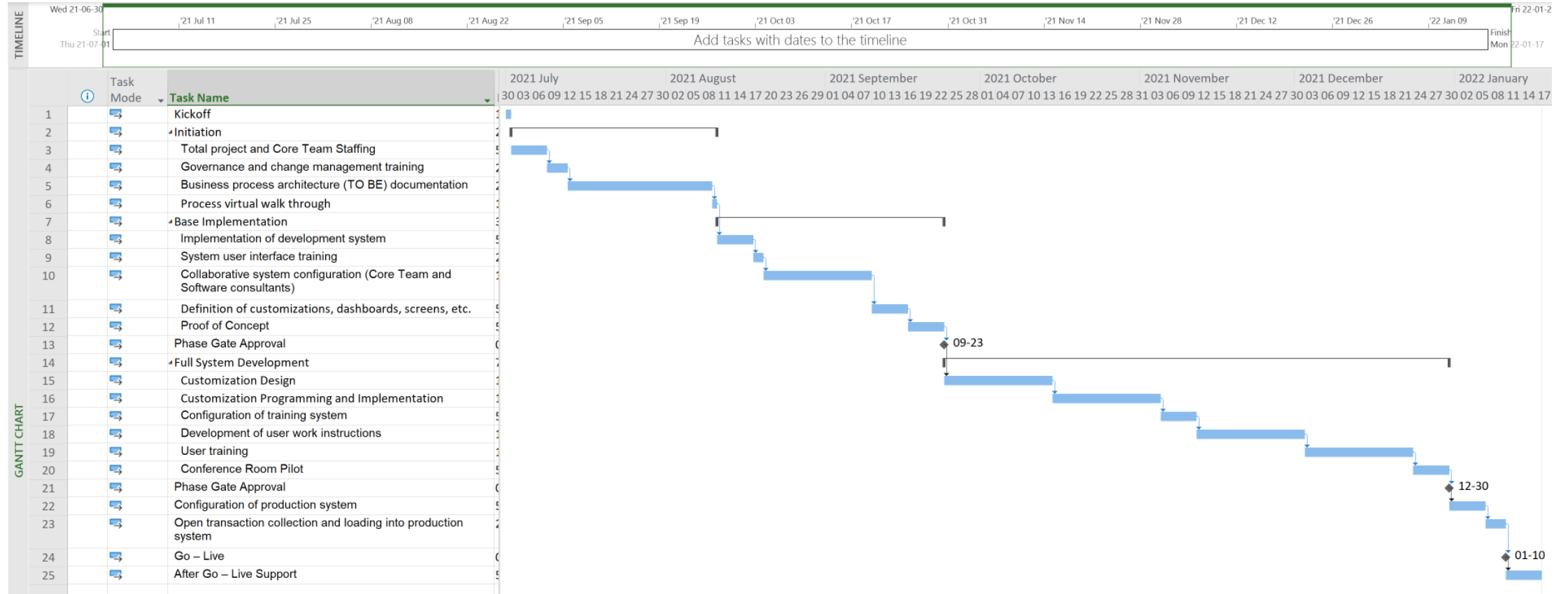
Flawless Implementation



Flawless Implementation



Implementation Plan



Implementation Budget

| Activity | Activity | Low-End | | | High-End | | |
|--|--|-------------------------|-------------------------|---------------|-------------------------|-------------------------|---------------|
| | | Level 2 Consulting Days | Level 3 Consulting Days | Fees (\$CDN) | Level 2 Consulting Days | Level 3 Consulting Days | Fees (\$CDN) |
| | Kickoff | 1 | 1 | 2,760 | 1.5 | 1.5 | 4,140 |
| Initiation | Initiation | 3.5 | 3.5 | 9,660 | 5.25 | 5.25 | 14,490 |
| Business Process Architecture Training | Business Process Architecture Training | 1 | 1 | 2,760 | 1 | 1 | 2,760 |
| Process Flow Chart Training (42 flowcharts) | Process Flow Chart Training (42 flowcharts) | 5 | 10 | 19,800 | 7.5 | 15 | 29,700 |
| Static Data Training (80 loader tables) | Static Data Training (80 loader tables) | 5 | 15 | 25,800 | 10 | 30 | 51,600 |
| Operations Transaction Chart of Accounts Training | Operations Transaction Chart of Accounts Training | 2 | 0 | 3,120 | 5 | 0 | 7,800 |
| Business Process Architecture Pilot | Business Process Architecture Pilot | 10 | 10 | 27,600 | 15 | 15 | 41,400 |
| | Initiate hosting and build development system | 1 | 0 | 1,560 | 1 | 0 | 1,560 |
| | Proof of Concept Development without Extensions (base system) | 1 | 5 | 7,560 | 1 | 10 | 13,560 |
| | Proof of Concept Demonstration | 1 | 1 | 2,760 | 1 | 1 | 2,760 |
| | Phase Gate Approval | 0 | 0 | 0 | 0 | 0 | 0 |
| | Write ERPNext Work Instructions (100 documents) | 5 | 15 | 25,800 | 10 | 30 | 51,600 |
| Initiate Hosting of Training system | Initiate Hosting of Training system | 1 | 0 | 1,560 | 1 | 0 | 1,560 |
| Configure the Learning Management System | Configure the Learning Management System | 1 | 5 | 7,560 | 2 | 10 | 15,120 |
| Super User Training: Static Data Management | Super User Training: Static Data Management | 10 | 10 | 27,600 | 20 | 20 | 55,200 |
| Super User Training: Transaction Execution | Super User Training: Transaction Execution | 10 | 20 | 39,600 | 20 | 40 | 79,200 |
| Super User Training: Forms, Reports and Dashboards | Super User Training: Forms, Reports and Dashboards | 0 | 10 | 12,000 | 0 | 20 | 24,000 |
| | Development of system extensions | 0 | 0 | 0 | 0 | 0 | 0 |
| | Development of system integrations | 0 | 0 | 0 | 0 | 0 | 0 |
| | Development of system forms and reports | 0 | 0 | 0 | 0 | 0 | 0 |
| Conference Room Pilot | Conference Room Pilot | 2 | 2 | 5,520 | 5 | 5 | 13,800 |
| Phase Gate Approval | Phase Gate Approval | 0 | 0 | 0 | 0 | 0 | 0 |
| | Configuration of production system | 5 | 5 | 13,800 | 7.5 | 7.5 | 20,700 |
| | Open transaction collection and loading into production system | 5 | 5 | 13,800 | 10 | 10 | 27,600 |
| | Go – Live | 0 | 0 | 0 | 0 | 0 | 0 |
| After Go – Live Training Support | After Go – Live Training Support | 5 | 5 | 13,800 | 7.5 | 7.5 | 20,700 |
| | PROJECT TOTAL | 74.5 | 123.5 | 264420 | 131.25 | 228.75 | 479250 |

• Training eligible task budget \$196,380

• Lease to Own option from Top 5 bank

Next Steps

Customize an Implementation engagement

Enterprise Operations Hierarchy

