



Company & Digital Services Overview

Torinit Introduction

Torinit is a full suite digital solutions company that enables your digital journey from strategy to execution

We provide digital transformation, digital product management, digital product design, software development and consulting services

We are **customer** centric and **outcome** driven

\$1B+

Of revenue enabled for
our clients

8x

Average ROI on Torinit
engagements

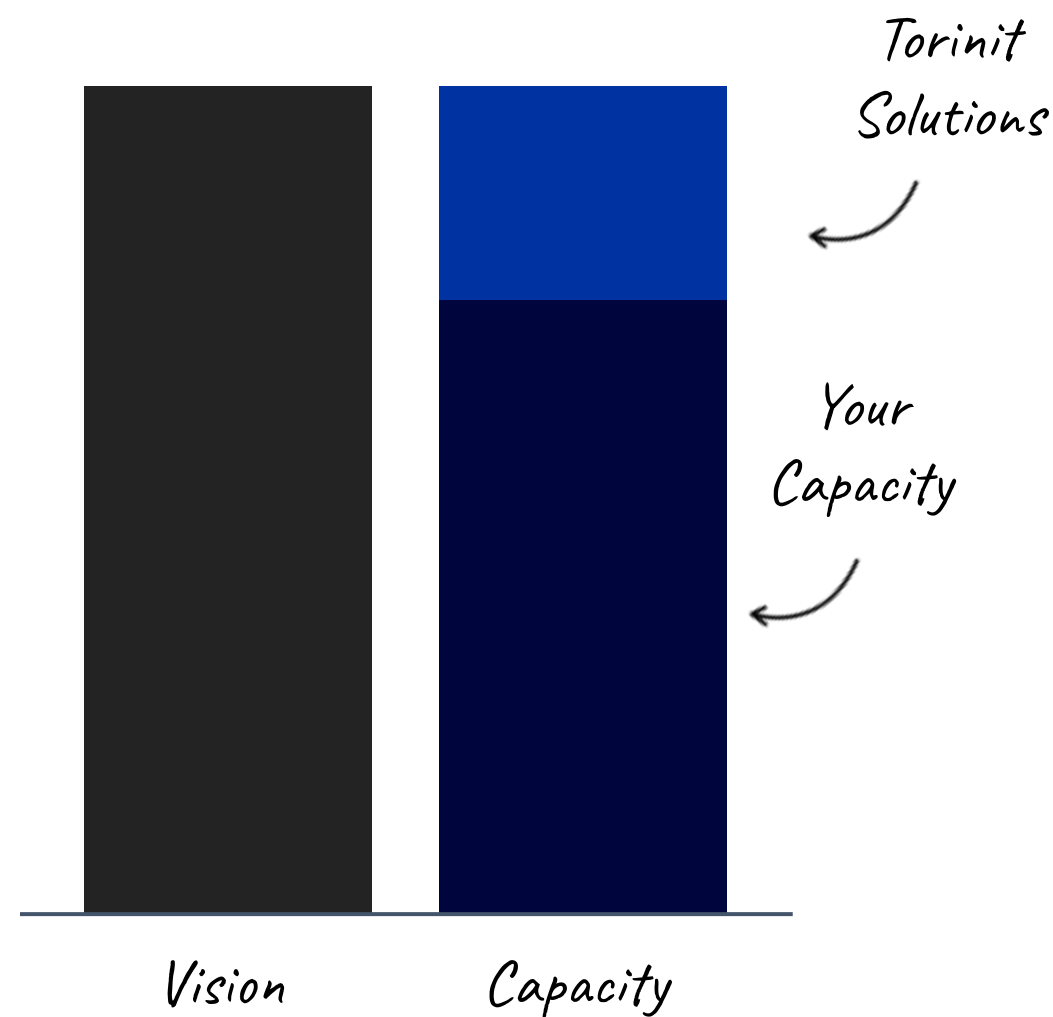
60+

Successful digital
transformations

Trusted by industry leaders



Torinit enables customer **vision & initiatives**







Torinit's Value to Customers:





- ☑ Elevate the **customer experience**
- ☑ Generate **new revenue** streams
- ☑ Create company-wide **insights**
- ☑ **Modernize** core technology
- ☑ **Optimize** operations

The Digital Journey

We collaborate with clients at any stages of the digital journey, helping identify and unlock value

Stage of digital maturity		What most companies care about at this stage	How Torinit helps companies in this phase
Digital Maturity Scale	 Early in digital thinking / maturity	<ul style="list-style-type: none">▪ Digital opportunity identification▪ Digital strategy design and roadmap▪ Understanding the value-at-stake of digital transformation	<ul style="list-style-type: none">▪ We develop a holistic view of your digital value at stake and what it will take to capture▪ We partner with you to design a roadmap of what digital transformation / a shift towards digital could look like
	 Somewhat developed in digital capabilities	<ul style="list-style-type: none">▪ Building and deploying state-of-the-art digital products and experiences	<ul style="list-style-type: none">▪ We build functional, deployment-ready products that help enable client's digital strategy (e.g., cloud solutions, ERPs, mobile apps, web apps)
	 Highly sophisticated digital enterprise	<ul style="list-style-type: none">▪ Support in managing certain areas of low-capability / low priority digital functions▪ Outsourced engineering talent that can be slotted into existing engineering team	<ul style="list-style-type: none">▪ We provide stress-free outsourced management of core digital functions, freeing clients up to focus on higher priority areas▪ We provide on-demand client-managed team of top 1% of globally distributed engineering talent
			

Our **services** that support customer **initiatives**

-  **Consulting & Advisory**
Identify enterprise **growth opportunities** enabled via **digital** tool/technologies and build a roadmap for value capture
-  **Digital Product Development**
Plan, design, build, test, and deploy state-of-the-art **digital products** and experiences
-  **Managed Engineering**
Deliver defined products and support via **fully-managed** and **autonomous** software development teams
-  **Staff Augmentation**
Provide **on-demand** client-managed team of **top 1%** of globally distributed engineering talent

Torinit solutions delivered

We have worked with our clients across various industries to implement value-driven solutions

Solutions we've built

- Proprietary web apps
- Mobile apps
- Custom CRMs
- Custom ERPs & MRPs
- BI dashboards
- Data warehouses
- Process automation
- System integrations

Industries we've served

- Real Estate
- Food & Beverage
- Hospitality
- Customer Loyalty
- Sports & Entertainment
- Automotive
- Manufacturing
- Health & Fitness



Our Client Support Model

We staff our teams in according to our clients’ greatest needs, with highly specialized “pod” teams dropped into specific areas of need



Consulting & Advisory Services

Description

- Identify enterprise growth opportunities enabled via digital tools / technologies and build a roadmap for value capture

What do our clients get out of this?

- Holistic view of digital enterprise value at stake
- Integrated view of what it will take to capture digital value at stake

Example clients / references



MLSE



Building Best-in-Class Digital Products

- Plan, design, build, test, and deploy state-of-the-art digital products and experiences

- Functional, deployment-ready products that help enable client’s digital strategy (e.g., cloud solutions, ERPs, mobile apps, web apps)



Fully-Autonomous Engineering Support

- Deliver defined products and support via fully-managed and autonomous software development teams

- Stress-free outsourced management of core digital functions, freeing clients up to focus on higher priority areas



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Engineering Talent

- Provide on-demand client-managed team of top 1% of globally distributed engineering talent

- Accelerated digital execution via high-quality talent plugged directly into existing digital / tech team



Client introductions and references available upon request

Torinit's **Key Differentiators**

Our difference is our core principles that keep us focused on value creation for clients



7-Star Experience

We pride ourselves on providing our clients and partners with a 7-Star Experience that goes above and beyond their expectations. Our commitment is to you



Collaboration

We're at our best when we're working hand-in-hand with our clients, co-developing solutions and partnering to help you achieve your aspirations



Transparency & Value Creation

We maintain a strict focus on transparency and value creation, ensuring our teams are always working towards what benefits you



Top 1% of Talent

We have strict protocol to ensure we hire and retain the top 1% of talent; a commitment to always providing you the best of the best



Scrum & Agile Principles

We enforce scrum and agile principles with our pod, which gives you the opportunity to continually adjust and refine according to where your biggest needs are



Complete Flexibility

We offer complete flexibility: We're there when you need us, gone when you don't. Our teams can easily be scaled up or down according to your needs

Client Testimonials



CFO
Property Investment & Mgmt
Co.

"We have had an extremely positive experience working with Torinit. The members of the team, and in particular the project leads, were very diligent and patient when working with our staff, and available and approachable at all times... Torinit [is] a value added partner who is looking out for the best interest of their customer... They have truly been a pleasure to work with."



CEO
Catering company

"To say that Torinit changed (Company name) for the better forever would be an understatement... I am so grateful for the tremendous improvements at (Company name) that were made possible by Torinit. They are professional, reliable and always a pleasure to work with. If you're looking for a digital partner to ease your workflow and solve critical challenges, you've found them."



Marketing Head
Automotive Dealership

"Dikshant and the team at Torinit have been a pleasure to work with. Their strategic, thorough approach and great communication have garnered rave reviews from everyone within our team. We look forward to working with them on a multitude of projects for the foreseeable future."

Client Testimonials



Product Lead
Transformation services co.

"Thank you so much to the Torinit team for all your hard work over the last 6 months. You have been essential to getting [Product Name] launched and ready for people to use. We are very thankful for the partnership we have with you and... believe we could not have achieved what we have without Torinit as a partner."



Engineering Lead
Data Insights platform co.

"Working with Torinit has been a pleasure. Communication has always been open, frequent, and cordial. Working closely with the same group of people day in and day out means they feel like true coworkers, not just external help. The quality of their work is excellent; reliable and well thought out."



President & CEO
Remote Monitoring & Analytics

"Our client-facing technology that Torinit built for us is absolutely critical to our business. Torinit understood our needs and built a clean, simple interface that is ideal for it's users. It is always a risk to go overseas to develop software. The costs are attractive, but managing the process is challenging. Torinit bridged that."

What are your **Digital** priorities

Leverage Data & Analytics

- Digital strategy articulation & roadmap ☐
- Digital value creation opportunity identification and capture ☐
- Analytics & data transformation ☐
- Understand true consumer sentiment ☐
- Robotics and automation enhancements ☐

Modernize Technologies

- Cloud migration ☐
- Enterprise architecture upgrades ☐
- Technology transformation ☐
- Infrastructure and cloud migration ☐
- Cybersecurity enhancement ☐

Marketing & Sales

- Digital sales & e-commerce ☐
- Dynamic pricing ☐
- At-scale personalization ☐
- Digital marketing operations ☐

Digital Customer Experiences

- Customer experience design ☐
- App / website re-imagination ☐
- End-to-end customer journey strategy and design ☐

Optimize Operations

- Agile delivery ☐
- Enterprise resource planning ☐
- Digitalizing operations ☐
- Lean IT enhancements ☐
- It project optimization ☐

Build a Digital First Enterprise

- Full-scale digital transformation ☐
- Digital capabilities enhancement ☐
- Enterprise agility enhancement ☐
- Embrace data-driven decision-making ☐

Thank you!

We look forward to discussing how
we can support your digital journey

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